

urban KIDS

CONSIGNMENT

Suggested Pricing Guide

Notes:

- This guide is not to be shared outside of Urban Kids.
- Honestly determine what price you would be excited to pay for the item you are pricing.
- I am unable to accept torn, worn, broken, stained, or non-working items.
- Infant clothing tends to have less resale value; price accordingly.
- Make sure you are using the correct category and sizing when inputting in MSM.
- I HIGHLY suggest you mark your items 'discount': ½ is better than nothing for your hard work.
- Keep in mind this is only a reference to help—not an absolute "must" on pricing.
- Go to Amazon.com, print the picture of the item set up and the retail price; include it.
- Include the manual, especially for strollers. You may find one online to print.

There are a lot of factors that go into pricing. Go by what you would be excited to buy it at. Then go with brand and quality. When in doubt ask a friend, what they would be excited to buy it at. Feel free to use our Facebook group, or email me.

Bargain

Kohls, Sears, Old Navy,
Babies-R-Us, Carters, Target
Box Store Brands

Better

The Children's Place, Gap,
Gymboree, Justice
Mall Brands

Best

Hurley, Quicksilver, Roxy, Nartjie,
Janie & Jack, Hanna Anderson
Boutique brands

Clothing

The higher prices are used when the item is new with tags.

Infant

Onesies (grouped 3 or more)	1.00-3.00	2.00-4.00	3.00-5.00
Gowns & Sleepers	2.00-3.00	3.00-4.00	4.00-5.00
Sleep Sacks	2.00-4.00	3.00-5.00	4.00-5.00
Rompers	2.00-4.00	3.00-5.00	4.00-6.00
Outfits	2.00-4.00	3.00-5.00	4.00-8.00

Tops

Basic T's sell in pairs.

Short Sleeves/Tanks	2.00-4.00	3.00-5.00	5.00-6.00
Basic T-shirts	1.00-4.00	3.00-5.00	5.00-7.00
Long Sleeve T-shirts	2.00-4.00	3.00-5.00	5.00-8.00
Dress Shirts	3.00-5.00	4.00-6.00	6.00-8.00
Sweaters	3.00-6.00	4.00-8.00	7.00-10.00
Sweatshirts	2.00-4.00	3.00-5.00	6.00-9.00

Bottoms

Jeans	2.00-4.00	3.00-6.00	5.00-10.00
Dress Pants/Slacks	3.00-5.00	4.00-7.00	5.00-10.00
Casual/Khaki Pants	2.00-4.00	3.00-8.00	5.00-9.00
Skirts/Skorts	2.00-5.00	3.00-6.00	5.00-7.00
Shorts	2.00-3.00	3.00-5.00	5.00-7.00
Sweatpants	2.00-3.00	3.00-5.00	3.00-6.00
Leggings	1.00-3.00	3.00-4.00	4.00-6.00

Dresses

Jumpers	2.00-5.00	3.00-6.00	4.00-10.00
Dresses	3.00-6.00	5.00-7.00	6.00-10.00
Sundresses	2.00-5.00	3.00-6.00	5.00-9.00
Holiday Dresses	5.00-7.00	6.00-10.00	8.00-20.00

Outfits & Sets

same size/brand only

2-pc Matching Tops & Bottoms	2.00-5.00	5.00-8.00	6.00-15.00
3-pc Matching Outfits	4.00-6.00	6.00-10.00	7.00-18.00
4-pc Matching Outfits	5.00-7.00	7.00-12.00	8.00-20.00

Outer Wear

Athletic/Track Suits	4.00-6.00	5.00-8.00	6.00-12.00
Spring Light Weight coats	3.00-6.00	4.00-8.00	5.00-10.00
Windbreakers	3.00-5.00	4.00-7.00	4.00-8.00
Denim Jackets	3.00-5.00	4.00-7.00	5.00-9.00
Raincoats	3.00-5.00	4.00-6.00	5.00-10.00
Vests Lined or Quilted	3.00-5.00	4.00-7.00	5.00-9.00
Polar Fleece	4.00-6.00	4.00-7.00	5.00-8.00
Winter Coats/Jackets	4.00-7.00	4.00-12.00	8.00-20.00+
Snow Pants	3.00-5.00	4.00-6.00	5.00-15.00
Snowsuits	5.00-8.00	6.00-12.00	6.00-15.00+

Pajamas

Footed/Non-Footed Sleepers	2.00-3.00	3.00-5.00	4.00-6.00
2 or 3 pc PJ sets	2.00-3.00	3.00-5.00	4.00-6.00
Nightgowns	2.00-3.00	3.00-5.00	4.00-6.00
Bathrobes	2.00-3.00	3.00-5.00	4.00-6.00

Swimwear

Swimsuits	3.00-4.00	3.00-5.00	5.00-8.00
Swim trunks	3.00-4.00	3.00-5.00	5.00-9.00
Rash Guards/Sun Suits	3.00-4.00	3.00-5.00	6.00-10.00
Cover-ups	3.00-4.00	4.00-6.00	5.00-7.00

Costumes/Dress up

Costume only	2.00-3.00	3.00-8.00	7.00-15.00
Costume with accessories	4.00-6.00	5.00-9.00	8.00+

Shoes

Infant Shoes	1.00-2.00	2.00-3.00	3.00-4.00
Flip Flops	.50-1.00	2.00-3.00	3.00-4.00
Sandals	2.00-4.00	3.00-5.00	3.00-8.00
Tennis Shoes	2.00-4.00	3.00-5.00	5.00-10.00
Dress Shoes	2.00-4.00	3.00-5.00	4.00-10.00
Water Shoes	2.00-3.00	3.00-5.00	4.00-7.00
Boots	2.00-4.00	3.00-5.00	3.00-12.00
Cleats	4.00-7.00	5.00-8.00	6.00-10.00

Accessories

Pair the accessory with an outfit to make a set. If not make a lot.

Sunglasses	1.00-2.00	2.00-3.00	3.00-4.00
Hair Accessories (in groups)	1.00-2.00	2.00-3.00	3.00-5.00
Belts	1.00-2.00	1.00-3.00	2.00-4.00
Hats	1.00-3.00	2.00-4.00	3.00-5.00
Gloves/Mittens	1.00-2.00	2.00-3.00	3.00-4.00
Tights (group 2 or more)	1.00-2.00	1.00-3.00	2.00-4.00
socks (group 3 or more)	1.00-2.00	1.00-3.00	2.00-4.00
Purses	1.00-2.00	2.00-3.00	3.00-4.00
Backpacks	3.00-5.00	4.00-6.00	5.00-9.00
Lunch Boxes	1.00-3.00	2.00-5.00	4.00-8.00

Maternity

(Not accepting at this time)

Tops	1.00-3.00	3.00-4.00	4.00-7.00
Shorts/Skirts	3.00-5.00	4.00-6.00	5.00-8.00
Pants	4.00-5.00	5.00-6.0	6.00-10.00
Jeans	5.00-6.00	6.00-8.00	7.00-10.00+
Dresses	5.00-6.00	6.00-7.00	7.00-10.00
Swimsuits	5.00-7.00	6.00-9.00	8.00-10.00
Sleepwear	4.00-7.00	5.00-8.00	6.00-9.00
Nursing & Maternity Bras	3.00-4.00	4.00-5.00	5.00-7.00
Bella Band/Tummy Band	4.00-5.00	5.00-7.00	

Baby Gear

Most big gear is 1/3-1/2 of retail. It may be priced a bit more if new.

	Good Used Condition	Excellent Used Condition	
Baby Swings	15.00-25.00	25.00-50.00	
Bassinets	10.00-20.00	20.00-60.00	Depends on brand
Bouncy Seats	5.00-10.00	10.00-15.00	
Exersaucers	15.00-20.00	20.00-35.00	
Walkers	8.00-12.00	10.00-15.00	
Jumperoos	15.00-20.00	20.00-35.00	
Booster Seats/Clip ons	3.00-8.00	8.00-20.00	
Bumbos	10.00-15.00	15.00-25.00	
Bumbos with Tray	15.00-20.00	20.00-30.00	
Highchairs	10.00-20.00	25.00-75.00	
Play mats	4.00-8.00	8.00-15.00	
Pack N' Plays/Port-A-Cribs	20.00-30.00	25.00-45.00	
Co-Sleepers	30.00-50.00	50.00-75.00	
Infant Car Seats w/Base	15.00-25.00	25.00-50.00	
Toddler/Booster Car Seats	15.00-25.00	25.00-65.00	
Single Strollers	15.00-25.00	25.00-50.00+	
Double Strollers	25.00-50.00	40.00-85.00+	
Travel Systems	40.00-60.00	70.00-125.00+	
Umbrella Strollers	5.00-10.00	10.00-15.00	
Bike Trailers	30.00-50.00	40.00-100.00	

Carriers

	Good Used Condition	Excellent Used Condition	
Baby Bjorns/Snuglis/Slings	5.00-15.00	10.00-20.00	
Ergos/Bobas/Lillebabys	25.00-40.00	40.00-80.00	Tula or Sakura call me
Ring Slings	1/4 of retail	1/2 of retail	
Wraps	1/4 of retail	1/2 of retail	
Hiking Packs	30.00-60.00	50.00-80.00	

Nursing/Feeding

	Good Used Condition	Excellent Used Condition	
Single Breast Pumps	10.00-20.00	15.00-25.00	
Double Breast Pumps	15.00-25.00	25.00-75.00	New in box 100.00+
Nursing Pillows/Boppys	4.00-5.00	5.00-15.00	
Nursing Covers	3.00-5.00	5.00-8.00	
Bottle Sterilizers	2.00-4.00	5.00-7.00	
Bottle Warmers	4.00-7.00	7.00-10.00	
Bottles (3 or more)	1.00-2.00	3.00-5.00	
Bibs (grouped in 3 or more)	1.00-3.00	3.00-5.00	
Dishes	1.00-3.00	3.00-5.00	
Utensils	1.00-2.00	2.00-3.00	
High Chair Covers	5.00-8.00	8.00-12.00	

Bathing

	Good Used Condition	Excellent Used Condition	
Bath Tubs	2.00-5.00	4.00-8.00	
Bath Tub Seats	1.00-2.00	3.00-5.00	
Bath Organizers	1.00-3.00	3.00-5.00	

Safety

	Good Used Condition	Excellent Used Condition	
Shopping Cart Covers	6.00-10.00	10.00-15.00	
Baby Gates	5.00-12.00	10.00-20.00	
Bed Rails	5.00-7.00	6.00-15.00	
Monitors	5.00-14.00	12.00-20.00	

Diapering/Potty

	Good Used Condition	Excellent Used Condition	
Diaper Bags	\$3.00-10.00	15.00-30.00	30.00-100.00 for high end
Diaper Genies	4.00-6.00	5.00-9.00	
Diaper Genie Refills-unopened		2.00-4.00	
Diaper Wipe Warmers	4.00-6.00	6.00-8.00	
Changing Pads	2.00-5.00	4.00-7.00	
Changing Pad Covers	1.00-2.00	2.00-4.00	
Potty Chairs	3.00-5.00	4.00-7.00	
Potty Seats	2.00-4.00	3.00-6.00	
Step Stools	2.00-4.00	4.00-7.00	

Furniture

	Good Used Condition	Excellent Used Condition	
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Cribs (made after 6/2011)	35.00-60.00	65.00-150.00	if Pottery Barn more
Crib Mattresses	5.00-15.00	15.00-25.00	
Changing Tables	20.00-50.00	65.00-100.00	
Dressers	25.00-75.00	80.00-150.00	
Gliders w/ Ottoman	30.00-75.00	55.00-150.00	
Book Shelf- 3 shelves	10.00-20.00	25.00-50.00	
Book Shelf- 4+ shelves	20.00-40.00	40.00-60.00	
Tables & Chairs	10.00-20.00	25.00-40.00	
Toddler Beds- Metal/Plastic	10.00-15.00	15.00-20.00	
Toddler Bed- Wood	15.00-22.00	22.00-30.00	

**Bedding & Linens
(not taking currently
unless new in the
package)**

	Good Used Condition	Excellent Used Condition
Receiving Blankets (2 or more)	1.00-3.00	2.00-5.00
Stroller Blankets/ Swaddlers	2.00-4.00	3.00-6.00
Single Cribs or bassinet sheets	1.00-2.00	2.00-3.00
Crib Sets 3-5 pc	8.00-15.00	12.00-18.00 plus
Crib Set 5-7 pc	12.00-25.00	25.00 and up
Single Fitted Crib Sheets	1.00-2.00	2.00-3.00
Crib Bumpers (Breathable only)	2.00-4.00	4.00-6.00
Sleep Positioners	2.00-4.00	5.00-10.00
Kid Bed Sets	6.00-15.00	15.00 and up
Kids Sleeping Bags	4.00-6.00	7.00-9.00
Car Seat Covers	4.00-6.00	7.00 and up

Toys/ Sports/Books/DVD

	Good Used Condition	Excellent Used Condition
Action Figures	2.00-7.00	
Activity Tables	30.00-50.00	
Barbie (group together)	2.00-4.00	5.00+
Barbie Clothes	1.00-3.00	
Barbie Houses	5.00-15.00	15.00-40.00
Basketball/T-Ball Sets	10.00-20.00	
Bike Carriers	5.00-15.00	8.00-20.00
Bike Trailers	30.00-100.00	
Bikes/Tricycles	7.00-15.00	15.00-25.00
Blocks	2.00-4.00	4.00-8.00
Building Sets (Lego and Knex)	5.00-10.00	10.00-40.00
		Depends on size of set

Books	1.00-3.00	2.00-5.00	
Cars (grouped in sets)	1.00-4.00	5.00-15.00	
Cash Registers	4.00-9.00		
Desks/Easels	10.00-25.00	25.00-50.00	
Dolls	2.00-4.00	4.00-10.00	
Doll Accessories (in bag)	2.00-4.00	5.00-10.00	
Doll Clothes	1.00-3.00	4.00+	
Doll Houses	10.00-20.00	20.00-50.00	
DVD's	1.00-3.00	3.00-4.00	
Disney DVD's	4.00-6.00	6.00-9.00	
Games/Puzzles	1.00-4.00	3.00-5.00	
Kitchens	10.00-30.00	20.00-100.00	
Kitchen Dishes/Food	1.00-4.00	4.00-6.00	
Learning Toys(Leapfrog)	3.00-7.00	5.00-10.00	
Lincoln Logs	5.00-8.00	7.00-20.00	Depends on size of set
Little People Sets	5.00-9.00	9.00-25.00	
Outdoor Play Structures	15.00-35.00	30.00-200.00	1/2 of retail
Play Phones	1.00-2.00		
Playmobil Sets	15.00-20.00	20.00+	Depends of size of set
Pull toys	3.00-6.00		
Ride on toys	6.00-9.00	9.00-20.00	
Sandboxes/Water Tables	12.00-30.00		1/2 of retail
Shape Sorters	3.00-5.00		
Slides	10.00-20.00		1/2 of retail
Soft Furniture	5.00-35.00		
Stuffed Animals	1.00-2.00	3.00-4.00	Must be a known character
Stuffed Animals with batteries	3.00-6.00		
Swing Sets	45.00-150.00		
Tables/Chairs	5.00-30.00		
Toyboxes	5.00-20.00		
Wagons	20.00-80.00		1/2 of retail

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